WELCOME

President ANN WEAVER HART November 2016

OVERVIEW

NEVER SETTLE

RESOURCING THE FUTURE

GREGG GOLDMAN Senior Vice President for Business Affairs and Chief Financial Officer



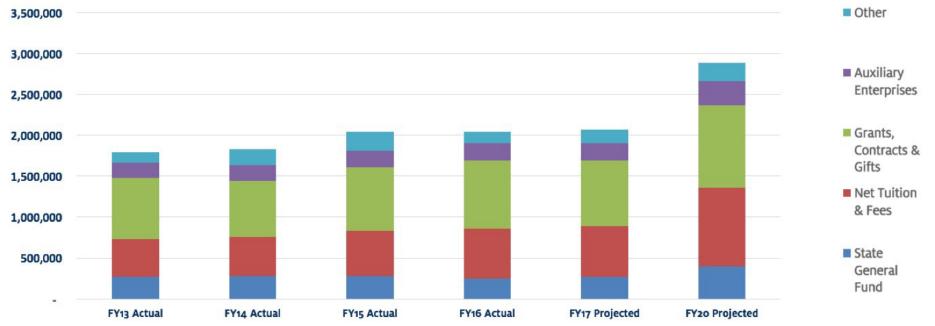
FINANCIAL VIABILITY PHOENIX BIOMEDICAL CAMPUS

DEFERRED MAINTENANCE AND BUILDING RENEWAL TIME BOMB

FINANCIAL VIABILITY – STATE INVESTMENT

IF THE STATE MET THE RESIDENT STUDENT INVESTMENT GOAL BY FY2020

- The UA would receive an estimated additional \$125M annually
- State support would represent 14% of projected total revenue sources



REVENUE SOURCES

FINANCIAL VIABILITY – LIQUIDITY

NOT ALL CASH BALANCES ARE ALIKE

34% of Balances are from Restricted Funds

REQUIRED BY CREDIT RATING AGENCIES

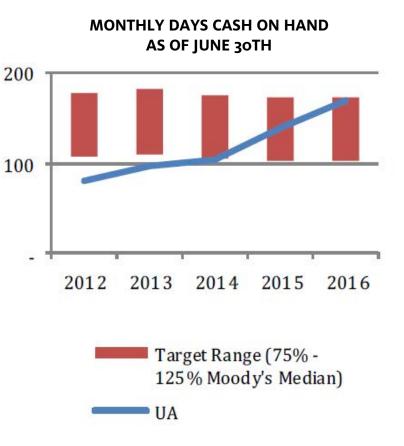
Moody's Rating Aa2, S&P AA-

CASH FLOW TO MEET ON-GOING EXPENSES

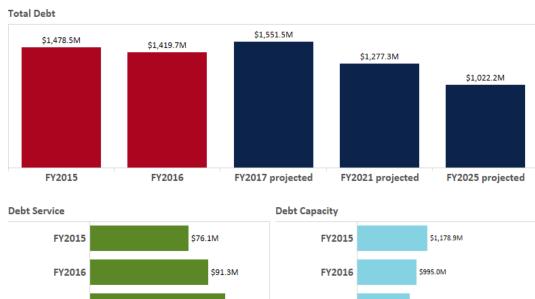
\$47M/payroll, \$452M Remitted Tuition, \$48M/month to bridge sponsored grant & contract reimbursement

RISK MITIGATION

Guaranteed Tuition, State Lottery Reduction, State Appropriation, Future Commitments, TRIF Revenue Sunset



FINANCIAL VIABILITY – DEBT PORTFOLIO



 FY2016
 \$91.3M
 FY2016
 \$995.0M

 FY2017 projected
 \$104.2M
 FY2017 projected
 \$881.0M

 FY2021 projected
 \$95.9M
 FY2021 projected
 \$1417.0M

 FY2025 projected
 \$71.2M
 FY2025 projected
 \$2,294.0M

Significant retirement of debt by FY2021 and FY2025 provides future opportunities for reinvesting in Academic & Research infrastructure.

FY2016 TOTAL DEBT BY USE

- 71% Academic & Research
- 29% Auxiliary

FY2016 TOTAL DEBT BY FUND SOURCE

- 35% Tuition & General Purpose Funds
- 29% Auxiliary
- 36% State Appropriation/State Lottery

Debt Overview

FINANCIAL VIABILITY – MISSION DIFFERENTIATION

LAND-GRANT MISSION – AN EXAMPLE: COOPERATIVE EXTENSION

- Presence in every county of Arizona
- Facilities, operation & maintenance challenges due to location

MEDICAL COLLEGES – TWO IN TWO VERY DIFFERENT CITIES

- High-cost personnel, laboratories, facilities
- Complex contractual agreements with medical partners
- Patient clinical activities & facilities required

OWNERSHIP & MANAGEMENT OF AUXILIARY ACTIVITIES

OTHER FACTORS

- Decentralized budget model RCM
- Large amount of sponsored research cost reimbursement & multi-year contracts
- Special line item appropriations: Freedom Center, Arizona Geological Survey, Telemedicine, Clinical Rural Rotations, Liver Research, etc.

PHOENIX BIOMEDICAL CAMPUS PLANNING

PHOENIX BIOMEDICAL CAMPUS 2016 MASTER PLAN AND COMPREHENSIVE DEVELOPMENT PLAN UPDATE



SUCCESS THROUGH COLLABORATION

UNPRECEDENTED NUMBER OF CAMPUS-WIDE UA COLLABORATIONS

- City of Phoenix land leases, masterplan & building development collaboration, site infrastructure
- NAU HSEB & BPSB partnerships, program collaborations, NAU development projects managed by UA
- ASU ABC1 partnership, synergistic developments north of UA/PBC, central plant collaborations
- Banner Health multi-campus partnership, with new clinic collaboration at PBC
- Dignity Health cancer care delivery partner at UA Cancer Center parking provided through UA
- Boyer Company P3 project with city for PBC garage garage lease rates/terms negotiated by UA
- NRG central plant & infrastructure planning & development collaborations
- TGen program & shared use of TGen building
- Multiple Planning, Design & Construction Teams diverse collaborations to build world-class, award-winning urban health care, educational & research facilities in the heart of downtown Phoenix

SUCCESS THROUGH COLLABORATION

AWARD-WINNING UA FACILITIES



UA – PHOENIX INVESTMENT & ECONOMIC IMPACT

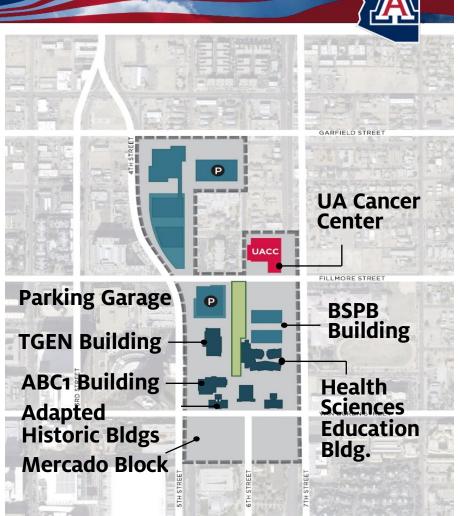
UA 15-YEAR INVESTMENT OF OVER \$414M (1.3M GSF OF SPACE)

- \$268M UA SPEED Funds
- \$ 86M UA System Revenue Bonds
- \$ 15M Federal Grant Funding
- \$ 17M Charitable Contributions
- \$ 20M NAU & ASU Funding Contributions
- <u>\$ 7M Dept. or Auxiliary-Funded Investments</u>
- \$414M Total UA PBC Investment

PLUS ONGOING UA P3 INVESTMENTS

Lease for three Historic Buildings Garage Licensing for 418 Spaces

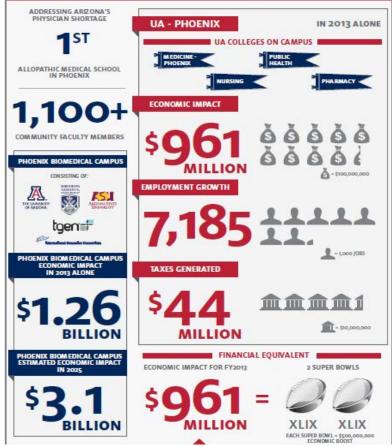
\$.66M ALSO INVESTED IN PBC BY OTHERS



UA – PHOENIX INVESTMENT & ECONOMIC IMPACT

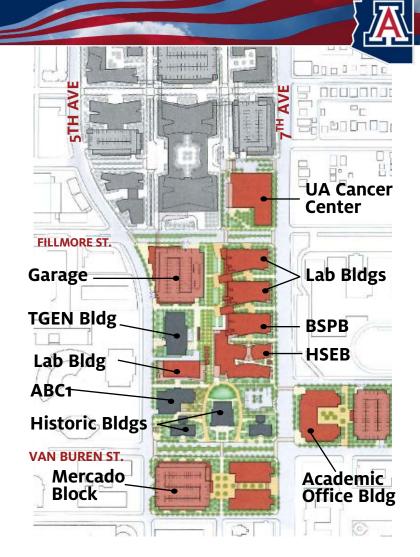
- UA Phoenix currently has over \$1B annual economic impact on community
- Economic equivalent to two Super Bowls coming to Phoenix each year
- Employment growth of over 8,000 jobs added to community
- UA Phoenix to have \$3.1B annual economic impact in 10 years





UA – PHOENIX / PBC MASTERPLAN UPDATE

- 1.43M GSF currently on UA-designated part of campus
- Additional .75M GSF (\$500M) in UA growth anticipated in next 10 years
- 2.2M GSF total development capacity for UA-designated part of campus
- Plus future development capacity of roughly 1.2M GSF on Mercado block
- Recently purchased PBC bldg. 4 to be developed for UA office educational use
- UA Banner clinic collaboration in discussion for site adjacent to PBC campus



DEFERRED MAINTENANCE AND BUILDING RENEWAL TIME BOMB

FACILITY CONDITION ASSESSMENT RESULTS

- Cracked concrete floors
- Antiquated cold rooms
- Envelope leakage
- Asbestos fireproofing
- Deteriorated insulation
- Duct leakage
- Constant volume air handlers
- Inefficient lab exhaust
- No energy recovery
- Low air changes
- Dirty ductwork
- Interior duct lining
- Exterior standing water
- Grading/site drainage issues
- Piping dead legs
- Industrial Hygienist results



UTILITY TUNNEL ASSESSMENT UPDATE GILA TUNNEL PHOTOS









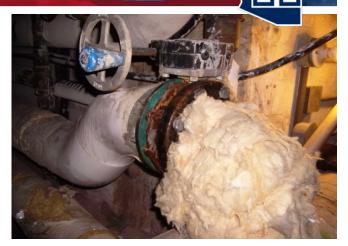




UTILITY TUNNEL ASSESSMENT UPDATE ANTHROPOLOGY TUNNEL PHOTOS













UTILITY TUNNEL ASSESSMENT UPDATE COCONINO TUNNEL PHOTOS









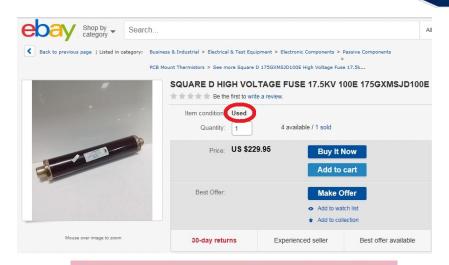
THE UNIVERSITY OF ARIZONA DEFERRED MAINTENANCE TIME BOMB

- Deferred Maintenance 2005 2006
- Deferred Maintenance 2015 2016
- Deferred Maintenance 2025 2026

- \$61,999,581
- \$312,360,564
- \$1,070,000,000

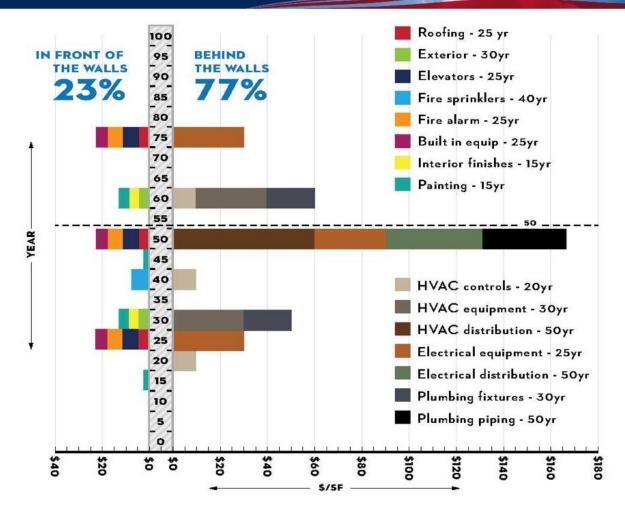
DEFERRED MAINTENANCE CATASTROPHIC FAILURE

- Summer of 2016 Electrical fire at UAHS affected emergency power and chilled water that resulted in the relocation of patients for a 24-hour period.
- Electrical equipment needed to be secured through eBay due to unavailability of the 1960s fuses.

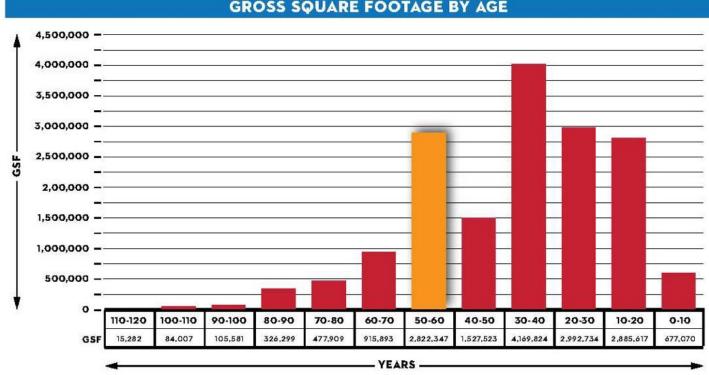




LIFE CYCLES AND PERIODIC RENEWAL COSTS OF BUILDING SYSTEMS



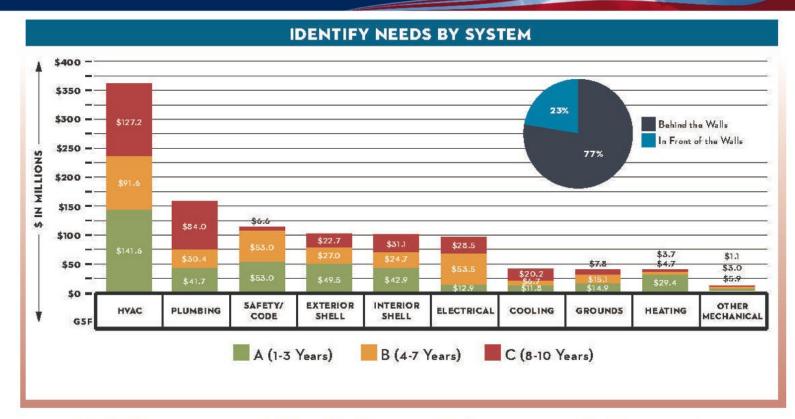
CAMPUS-WIDE FUNDING NEEDS



GROSS SQUARE FOOTAGE BY AGE

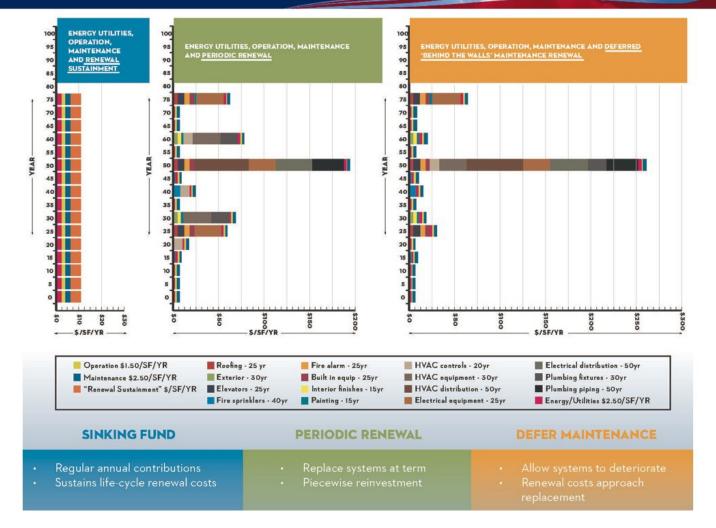
- In the absence of renewal, lab buildings from the 1950s and 1960s are becoming high-risk
- Buildings from more recent decades will soon become the focus of tomorrow

CAMPUS-WIDE FUNDING NEEDS



• Building renewal "inside the walls" represents the most urgent and highest renewal needs and costs

OPTIONS FOR RENEWAL FROM A LIFE CYCLE PERSPECTIVE



FY17 SINGLE-YEAR NEED BY BUILDING SYSTEM

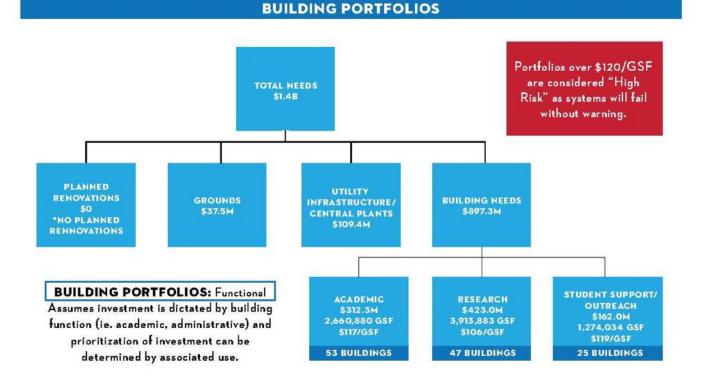
\$60

\$50

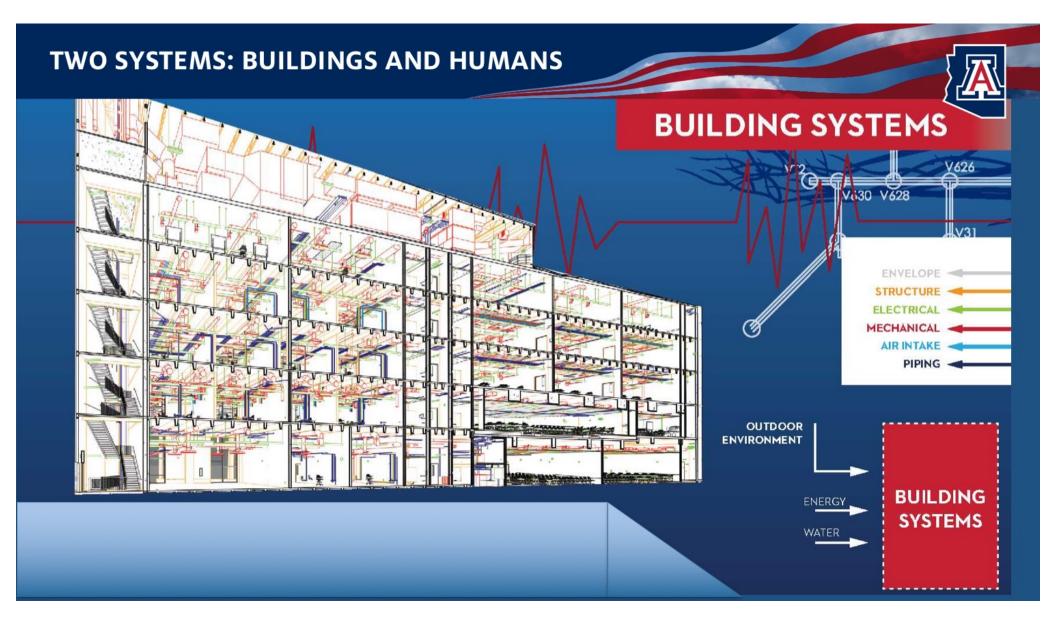
FY17 Single-Year Need

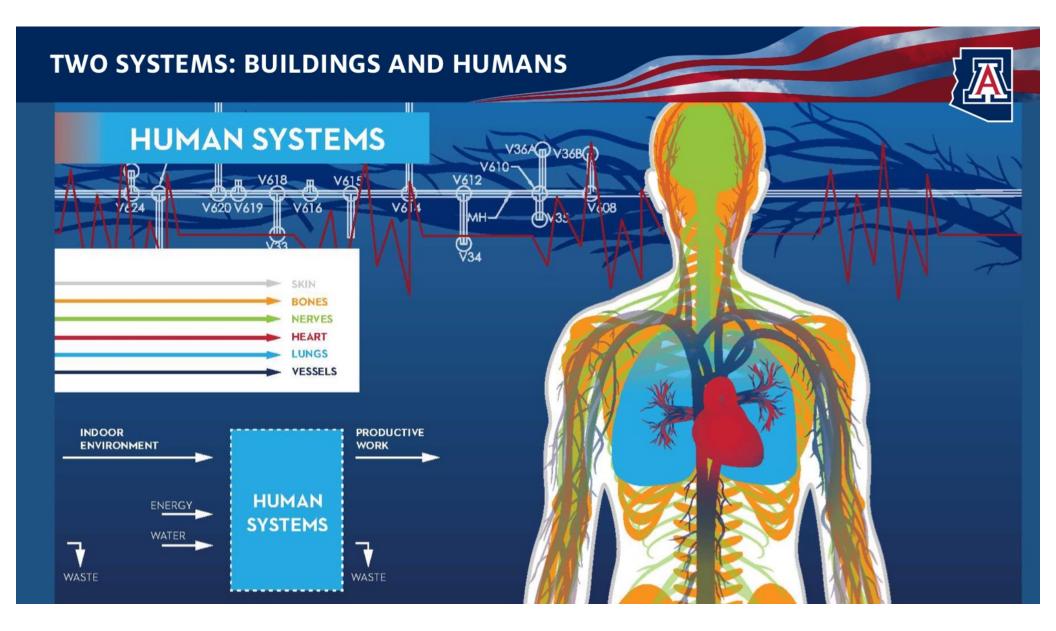


CAMPUS-WIDE FUNDING NEEDS



- Campus systems have different renewal needs
- Labs and research buildings often have highest needs





INDOOR HEALTH ISSUES



The effect of building health on the humans and human systems housed within is not insignificant.



Emerging research suggests long term exposure to very low concentrations of certain molds, allergens and other airborne contaminants may lead to sensitization, manifested in a broad spectrum of symptoms.



Occupants spend up to one third of their lives within the indoor environment.



Many of the symptoms associated with indoor air quality directly affect concentration and productivity.



Long term effects of temperature, humidity, pressure, noise, vibration, particulates and airborne contaminants may have direct and indirect consequences on individual health.



Indirect effects of indoor building health include recruitment, retention, productivity, and culture.



Buildings are communities where the knowledge, perception and concern of individuals becomes a part of the collective experience.

SEVEN HIGH-RISK BUILDINGS



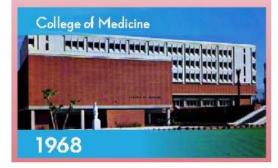




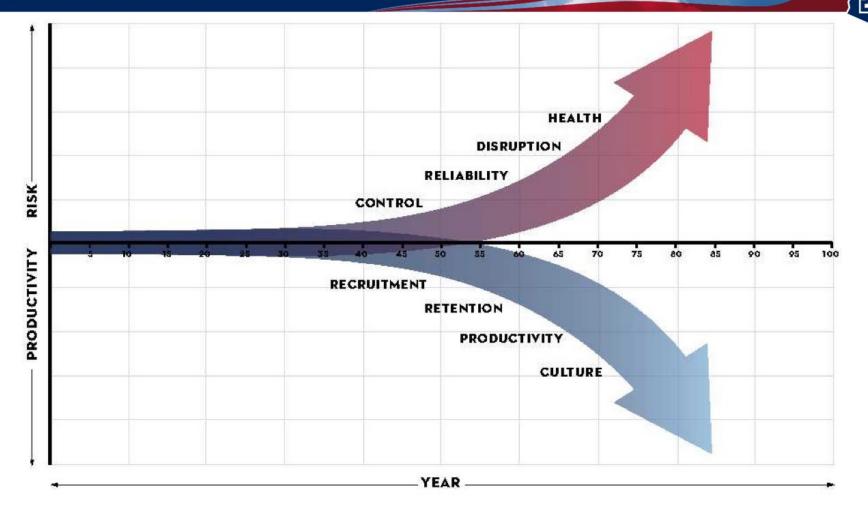


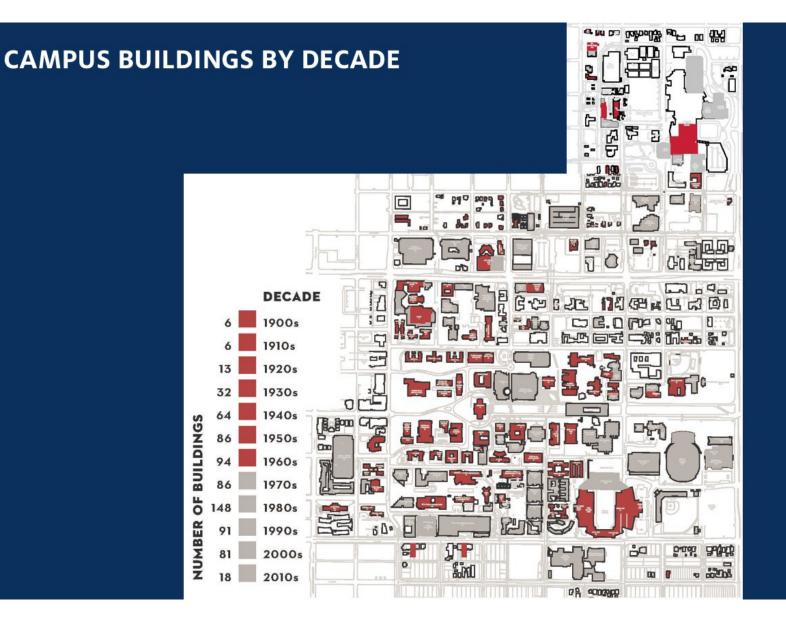






RISK AND PRODUCTIVITY IN THE ABSENCE OF DEFERRED MAINTENANCE



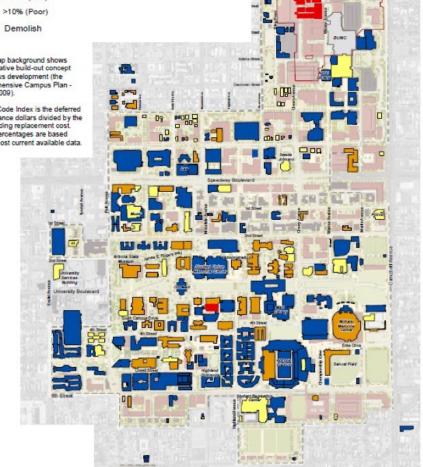


FACILITY CODE INDEX MAP – JULY 2016



Note: Map background shows an illustrative build-out concept of campus development (the Comprehensive Campus Plan -ABOR 2009).

Facility Code Index is the deferred maintenance dollars divided by the total building replacement cost. These percentages are based on the most current available data.



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DISCUSSION

RELENTLESSLY FUTURE-FOCUSED

MELISSA VITO EdD Senior Vice President for Student Affairs & Enrollment Management and Senior Vice Provost for Academic Initiatives & Student Success



RELENTLESSLY FUTURE-FOCUSED

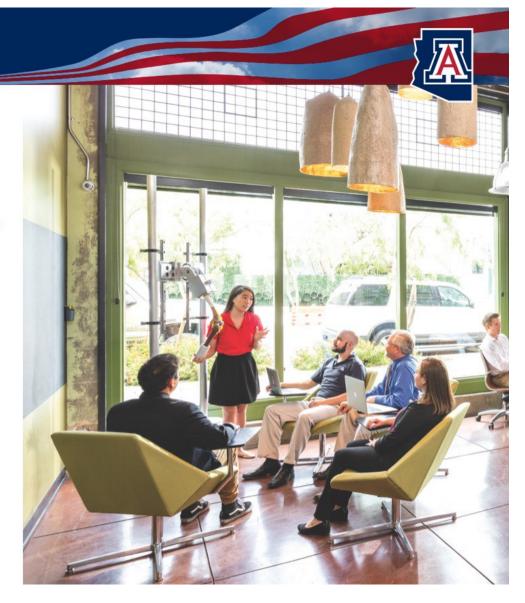
- Redefined "engaged learning" to distinguish a UA degree as the new standard of educational excellence for students, faculty, and employers
- Precision data and analytics that maximize student success and potential

• Educational liberty for every deserving student who seeks a UA degree

• A profound reinvention of the "traditional" campus

REIMAGINING ENGAGEMENT

- The new national model
- Complete redefinition of "engagement"
 - Innovation driver in learning and teaching
- Embedding corporate partners into the learning experience
- Idea to reality in three years

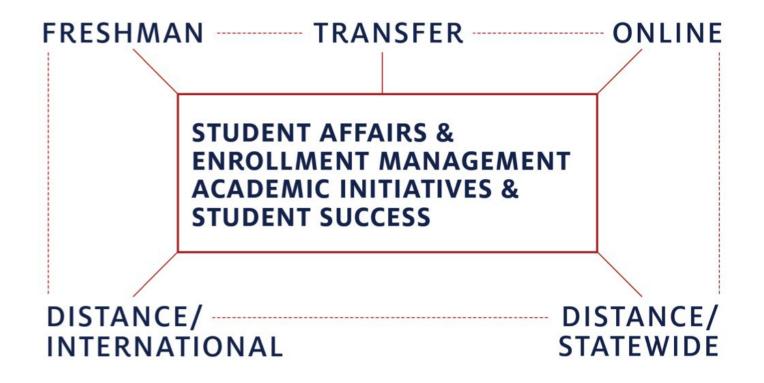


REIMAGINING ENGAGEMENT



SEAMLESS ACCESS

Dell





FRESHMAN

- On track to meet 2025 goals
- A reimagined pipeline the first in Arizona to:
 - Offer micro-scholarships to financially incentivize leadership and reward academic excellence
 - Embed **UA counselors** in local high schools to remove barriers to access
 - Develop a suite of gap experiences leveraging local and international opportunities



TRANSFER

- On track to meet 2025 goals
- 370 statewide pathways, up from 33 since 2011-2012
 - •Signed agreements with every AZ Community College
- Deep integration with UA Online

ONLINE

- Ahead of 2025 goals
- World-class academic quality, research, and engagement
- Unique online models
 - UA Online General Education Academy
 - UA Online Science Academy, 2017
 - World-renowned lab sciences and STEM fields
- Broad corporate partnerships



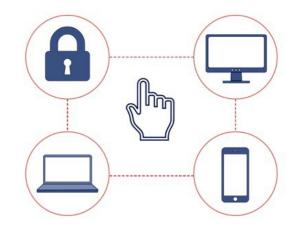
DISTANCE/STATEWIDE

UA SOUTH:

- First ever deep analysis of branch campus and surrounding community
 - Hispanic Serving Institution (HSI)
 - Bachelor of Applied Science
 - Harnessing market-driven opportunities
 - Unique regional partners
 - Cyber Operations program, launched 2016

YUMA:

- Yuma strategic opportunities
 - 300+% growth by 2024



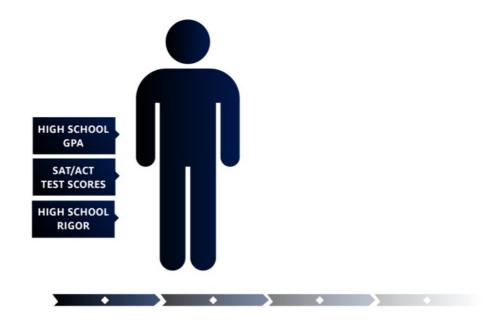


DISTANCE/INTERNATIONAL

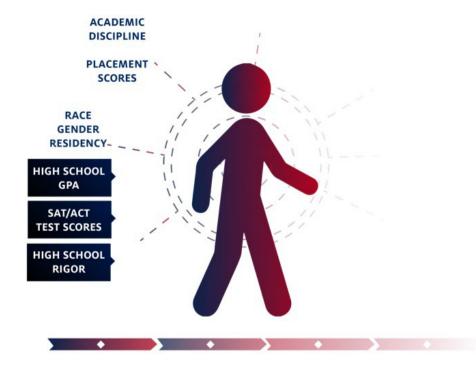
- First-of-its-kind model
- 20 micro-campuses by 2020
 - 3 agreements since May
 - In discussions with 50+ institutions
- New opportunities for student exchange, collaboration, and research
- Reorganization includes international student recruitment

THE STORY IN THE DATA

USING BIG DATA TO MAXIMIZE STUDENT SUCCESS

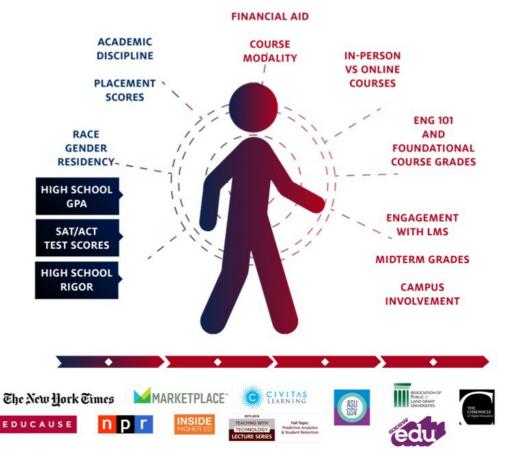


USING BIG DATA TO MAXIMIZE STUDENT SUCCESS



USING BIG DATA TO MAXIMIZE STUDENT SUCCESS

- Living, breathing data
 Dynamic and developmental
- Finding new and unexpected predictors for student success
- **Real-time** retention and intervention programs



FORWARD THINKING THE . Aller MI

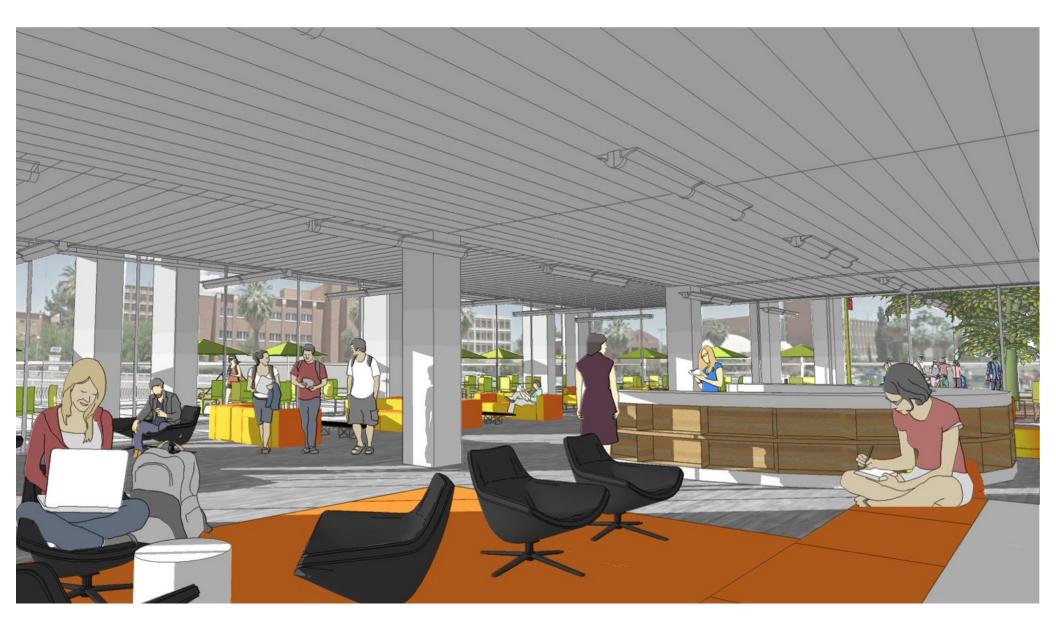
FORWARD THINKING

- Pushing data's limits to inform retention strategies
- The District: red brick is the new building block of success
- Scanning the environment, focusing on the whole student









SHAPING ÓUR ACADEMIC FUTURE

ANDREW C. COMRIE PhD Senior Vice President for Academic Affairs & Provost





DEFINING THE NEXT 10+ YEARS

- A Distinctive Student Experience
- Faculty Innovation: Knowledge Frontiers
- Data-Informed Business Decision Models

A DISTINCTIVE STUDENT EXPERIENCE

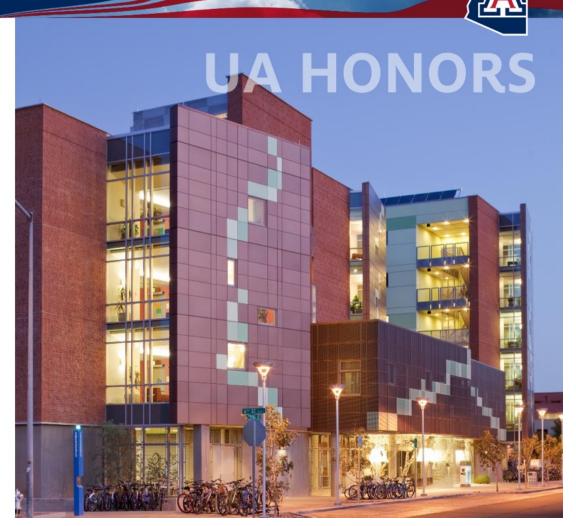
RE-ENVISIONING HONORS TASK FORCE

- Look beyond solely academic achievement
- Creativity, collaboration, group problem-solving
- Students address service and creative engagement, technical challenges in industry, partnerships within communities
- A "maker" culture, with curricular innovation
- Highly effective environment for world-class teaching, learning, and career preparation



A DISTINCTIVE STUDENT EXPERIENCE

- Developing a road map
 - Timeline
- Dean succession
- Financial plan & fundraising
- Building plan



A DISTINCTIVE STUDENT EXPERIENCE

- Active learning instruction
 - Faculty Learning Communities
- Student learning initiatives
 - E.g., SAIL fellows
 - HLC quality model initiative
- Collaborative learning spaces
 - Classroom conversions
- CUES
 - A new Center for University Education Scholarship
 - \$3 million anonymous gift
- Support: AAU, NSF
- Recognition: ACUE, trade publications

THE LEARNING REVOLUTION

FACULTY INNOVATION: KNOWLEDGE FRONTIERS STRATEGIC CLUSTER HIRING INITIATIVE

STRATEGIC OBJECTIVE:

Lead in existing and emerging strengths that align with funding and scholarly opportunities

Seven clusters

- Technology Enhanced Language Learning
- Computational Media
- Space Situational Awareness
- Earth Dynamics Observatory
- Ecosystem Genomics
- Imaging Excellence
- Big Data
- ~30 new interdisciplinary hires
- Augment four Health Sciences focal areas:
 - Precision Health, Population Health, Health Disparities, Neuroscience
- TRIF investment to leverage ~20 additional hires
 - Security, Health, Space/Optics, Water/Environment

FACULTY INNOVATION: KNOWLEDGE FRONTIERS STRATEGIC CLUSTER HIRING INITIATIVE



LAURA MEREDITH

- Ecosystem Genomics cluster
- Soil scientist, recruited from Stanford
- How soil microbes influence the atmosphere we breathe and survive in



FACULTY INNOVATION: KNOWLEDGE FRONTIERS STRATEGIC CLUSTER HIRING INITIATIVE



JOSEPH FARBROOK

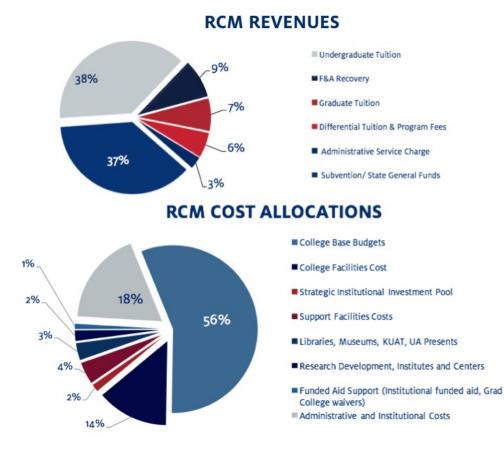
- Computational Media cluster
- Digital Artist, recruited from Worcester Polytechnic Institute
- Invented a completely new art medium, lineographs on electronic ink screens
- Screen emits no light and is entirely reflective, mimicking the aesthetic of an ink drawing, except with movement



DATA-INFORMED BUSINESS DECISION MODELS

Responsibility Centered Management (RCM)

- Fundamental restructuring of entire budget
- Manage effectively and efficiently through a "market-based" business model
- Directly tied to performance and cost containment
- Incentivizes entrepreneurship



DATA-INFORMED BUSINESS DECISION MODELS

RCM POSITIVE MACRO INDICATORS:

- Increased college reserves for longrange investment
- Enabled a raise program for faculty and staff
- Has driven entrepreneurial new degree programs through strategic investments

Philanthropy for Academic Achievement

- Double college fundraising in 5-8 years
- Complete reorganization of reporting structures
- Emphasis on coordinated goals, metrics, and key performance indicators
- Specific initiatives
 - E.g., Eminent scholars endowment matching program

CREATING TOMORROW'S INNOVATIONS TODAY

KIMBERLY ANDREWS ESPY PhD Senior Vice President for Research

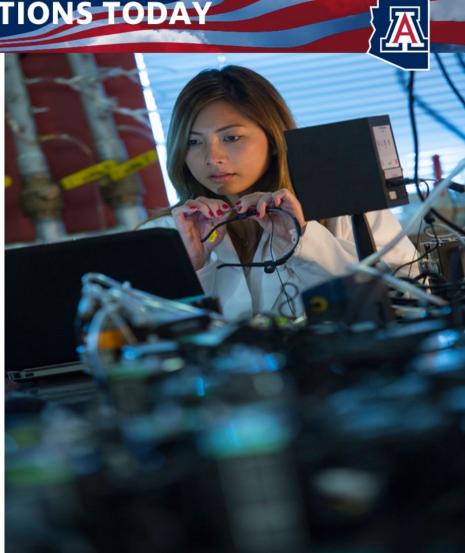


CREATING TOMORROW'S INNOVATIONS TODAY

"Built-to-last" foundational infrastructure that speeds discovery, knowledge, and application

Visionary, signature research that tackles the world's grand challenges

Seamless innovation partnerships that drive benefit to the economy in Arizona and beyond



BUILT-TO-LAST FOUNDATIONAL INFRASTRUCTURE

- UA has 75% of the research space of our peer mean
- Significant investments in new buildings
- Substantial need for modernized research space
- Strong ROI of Research Infrastructure I



BUILT-TO-LAST FOUNDATIONAL INFRASTRUCTURE

- \$13M investment in large-scale instrumentation
- Coalesced existing distributed capacities into core facilities
- Deliver upgraded, professional services with sustainable business model
- Hubs for interdisciplinary collaboration & industry engagement











BUILT-TO-LAST FOUNDATIONAL INFRASTRUCTURE

Reorganization to Enable Big Ideas:

- Research Development Services
- Tech Launch Arizona
- Clinical Research Services
- Strategic Business Initiatives
- Arts, Culture and Heritage
- Innovation
- Interdisciplinary Philanthropy
- Global Research Alliances



"Imbuing culture of entrepreneurial research development for all funding sources"

RESULTS



NUMBER OF R&D PROPOSALS

NUMBER OF CROSS **COLLEGE R&D AWARDS**



MORE FACULTY WINNING **EXTERNALLY FUNDED AWARDS**

DISTINGUISHED EARLY CAREER AWARDEES







Energy

NSF







NIH





NSF

NSF



NIH



NIH









Air Force

Energy

Navy



UA student, Lujendra Ojha, discovered water on Mars

VISIONARY SIGNATURE RESEARCH

VISIONARY SIGNATURE RESEARCH

Institutes and Centers

- Arizona Institute for Energy Solutions
- Biosphere 2
- Center for Applied Genetics & Genomic Medicine
- Center for Disparities in Diabetes, Obesity & Metabolism
- Center for Population Science & Discovery
- D7: Data Science Institute @ Arizona
- Evelyn F. McKnight Brain Institute
- Institute of the Environment
- Transportation Research Institute

- Arizona Institute for Clinical & Translational Science
- Bio5
- Center for Biomedical Informatics & Biostatistics
- Center for Elimination of Border Health Disparities
- Center for Innovations in Brain Science
- Confluence Center for Creative Inquiry
- Defense and Security Research Institute
- Institute for LGBT Studies
- Udall Center for Studies in Public Policy
- Water and Energy Sustainable Technology Center
- UA Cancer Center

"...tackling big R&D questions, delivering better answers"

VISIONARY SIGNATURE RESEARCH







\$7M NIH grant awarded to the UA College of Medicine -Tucson

Internationally renowned AFRL space lead joins UA to launch Space-Defense Initiative



UA study of devastating lung disorders in the critically ill receives \$11.4M boost



UA Cancer Center retains prestigious NCI Comprehensive Status with \$17.6M award



UA gets \$10.3M grant for Alzheimer's Disease research on women



UA, Banner Health receive \$43M historic funding for landmark Precision Medicine Initiative Cohort Program



Smithsonian Institute/ Harvard NASA Goddard researcher joins UA's LPL





Noted Atmospheric researcher brings extensive grant portfolio to UA



U-Minnesota expert on remote sensing joins UA Earth Dynamics Observatory team

VISIONARY SIGNATURE RESEARCH

Precision Medicine award drives genomics, informatics research strengths into clinical treatment

- **UA-Banner** Partnership ٠
- Integrates essential health data, biological ٠ specimens with "Big Data" methods
- Industry and provider network partners ٠
- Personalized treatments based on each patient's ٠ individual needs
 - based on disease characteristics, genetics, lifestyle, and environment

"Creating next-generation medical care"

AWARDED



Largest NIH peer-reviewed grant in Arizona history



University Medicine



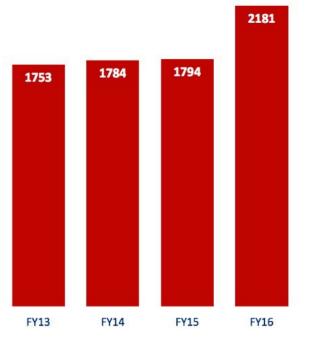
NIH National Institutes of Health



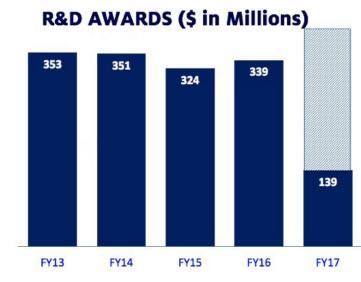
The University of Arizona's **Defense and Security Research Institute** is delivering mutually beneficial partnerships between the University of Arizona, industry, and the government, and is providing unique solutions to complex defense and security problems by leveraging the University's research excellence.

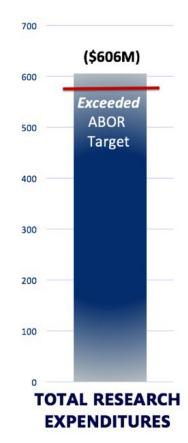
RESULTS

Research future looks bright



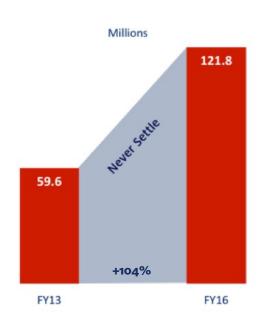
NUMBER OF R&D AWARDS

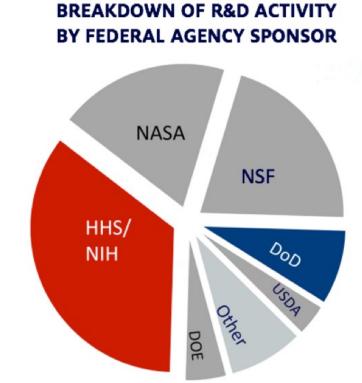




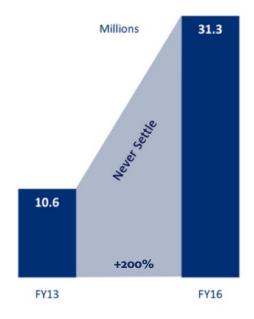
RESULTS

NEW NIH R&D TOTAL AWARDS





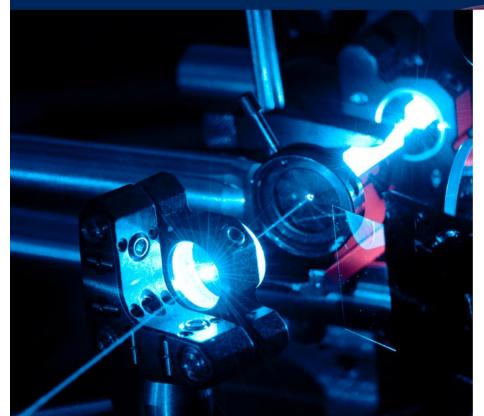
NEW DOD R&D TOTAL AWARDS



UA student working on a holographic display project for Honeywell.

SEAMLESS INNOVATION PARTNERSHIPS

SEAMLESS INNOVATION PARTNERSHIPS



"Revolutionizing internet communication by using light to move information faster"

AIM PHOTONICS

National Network Manufacturing Initiative

- UA leads science team
- \$600M+ in federal, industry, and state funding to advance US leadership in integrated circuits
- Training students for industry careers



SEAMLESS INNOVATION PARTNERSHIPS





"Preparing students for their futures"

Innovation @ UArizona:

"Innovation and Economic Prosperity University" designation by APLU

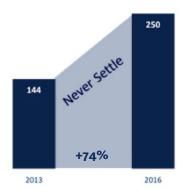
NSF-Funded I-Corps Site

US News "Most Innovative Schools"

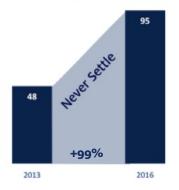
Reuters 100: World's Most Innovative Universities

RESULTS

INVENTION DISCLOSURES

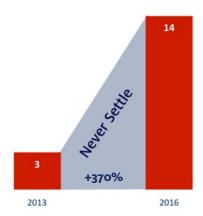


LICENSES & OPTIONS



Tech Launch Arizona *Exceeded* ABOR Research Commercialization Targets

STARTUP COMPANIES





GROUNDBREAKING DISCOVERIES. COLLABORATIVE SPIRIT. REAL-WORLD IMPACT.

The University of Arizona's ecosystem of innovation is moving today's groundbreaking discoveries into tomorrow's solutions.





THANK YOU

President ANN WEAVER HART November 2016