

(Dollars in Millions)

CHANGE IN NET POSITION									
	FY 2016 Budgeted	FY 2016 Projected	Change in Net Position						
NAU	(\$4.0)	(\$2.7)	\$1.3						

MONTHLY DAYS CASH ON HAND											
	FY 2014	FY 2015	FY 2016 (Budgeted)	FY 2016 (Projected)							
NAU -	NAU 132		120	120							
_	75%	Median	125%								
Moody's*	104	138	173								
*US Public University Range (FY 2014)											

CHANGE IN NET POSITION: BUDGETED VS PROJECTED								
Revenues								
State Appropriation	(\$3.0)	Performance Funding for T-Gen reclassified to pass through.						
Tuition & Fees	(2.0)	Increase in scholarship allowance offset by increased enrollment.						
Financial Aid Grants	1.0	Realignment of budget based on YTD results.						
Technology & Research Initiative Fund	0.4	Realignment of budget based on YTD results						
Auxiliary Revenue	0.5	Realignment of budget based on YTD results and higher enrollment.						
Total Change in Revenues	(\$3.1)							
Expenses								
Salaries and Wages	(\$4.1)	Realignment of budget based on expense reduction efforts						
All Other Operating	(1.5)	Realignment of budget based on T-Gen reclassification and YTD results.						
Scholarships & Fellowships	1.2	Realignment of budget based on YTD results.						
Total Change in Expenses	(\$4.4)							
Total Grange III Expenses	(ψτ.τ)							
Net Variance	\$1.3							

NORTHERN ARIZONA UNIVERSITY QUARTERLY FINANCIAL STATUS UPDATE REPORT FY 2016 (WITH FY 2015 COMPARATIVE DATA)

(\$ millions)

For the three months ended September 30, 2015 (Unaudited)

		FY 2016											FY 2015					
	FY 16 OPERATING BUDGET		ACTUAL TO DATE SEPTEMBER 30 2015		E BER 30,		CURRENT PROJECTED @ JUNE 30, 2016		\$ VARIANCE BETWEEN BUDGET & PROJECTED		% VARIANCE BETWEEN BUDGET & PROJECTED			FINAL FY 2015 ACTUAL		- T	\$ VARIANCE BETWEEN FY 1: ACTUAL AND JUNE 30, 2016 PROJECTED	
REVENUES:	<i>*</i>	06.6			22.7		*	02.6		(2.0)		20/		.	4400	Ī	.	(10.4)
STATE GENERAL FUND APPROPRIATION STATE APPROPRIATION - RESEARCH INFRASTRUCTURE	\$	96.6 5.5		\$	23.7 1.4		\$	93.6 5.5	\$	(3.0)		-3% 0%		\$	112.0 5.8		\$	(18.4) (0.3)
TUITION AND FEES		315.6			160.7			316.5		0.9		0%			293.9			22.6
LESS SCHOLARSHIP ALLOWANCE		(98.3) 217.3	L		(51.2) 109.5	-		(101.2) 215.3		(2.9)		3% -1%	l		(88.4)	ŀ		(12.8) 9.8
NET TUITION AND FEES		217.3			109.5			215.3		(2.0)		-1%			205.5			9.8
GRANTS & CONTRACTS - RESEARCH		44.0			11.2			44.0		-		0%			42.4			1.6
FEDERAL FINANCIAL AID GRANTS (Primarily Federal Pell Grants)		39.0			20.1			40.0		1.0		3%			39.5			0.5
PRIVATE GIFTS		15.6			1.9			15.6		-		0%			15.8			(0.2)
TECHNOLOGY & RESEARCH INITIATIVE FUND (TRIF)		12.4			1.9			12.8		0.4		3%			13.3			(0.5)
AUXILIARY REVENUES, NET OF SCHOLARSHIP ALLOWANCE		54.5			20.0			55.0		0.5		1%			55.0			-
OTHER REVENUES (1)		35.7			1.7			35.7		-		0%			34.3			1.4
TOTAL REVENUES	\$	520.6		\$	191.5	ŀ	\$	517.5	\$	(3.1)		-1%		\$	523.6		\$	(6.1)
EXPENSES:																		
SALARIES & WAGES	\$	240.1		\$	53.6		\$	236.0	\$	(4.1)		-2%			233.1			2.9
BENEFITS		80.1			19.2			80.1		-		0%			80.5			(0.4)
ALL OTHER OPERATING (2)		110.0			26.1			108.5		(1.5)		-1%			113.1			(4.6)
SCHOLARSHIP & FELLOWSHIPS - NET OF ALLOWANCE		28.8			15.4			30.0		1.2		4%			29.1			0.9
DEPRECIATION		37.0			8.8			37.0		-		0%			35.1			1.9
INTEREST ON INDEBTEDNESS		28.6			7.2			28.6		-		0%			22.7			5.9
TOTAL EXPENSES	\$	524.6		\$	130.2	ļ	\$	520.2	\$	(4.4)		-1%		\$	513.6	ļ	\$	6.6
NET INCREASE(DECREASE)	\$	(4.0)	╽┠	\$	61.3	ŀ	\$	(2.7)	\$	1.3		32%		\$	10.0	-	\$	(12.7)

⁽¹⁾ Other Revenues includes investment income, capital grants and gifts, sales and services revenue, additions to permanent endowments, and other miscellaneous revenue.

⁽²⁾ Other Operating Expenses includes payments for services, supplies and materials, non capital equipment, non financed capital equipment, and utilities.